



*Office of Governor Mark Dayton and Lt. Governor Tina Smith*

# Diversity and Inclusion Council

**Supplier Diversity Event:  
Gaining a Competitive Advantage!**

*Katie Troyer, Director of Diversity and Inclusion  
Matthew Massman, Commissioner of Administration*

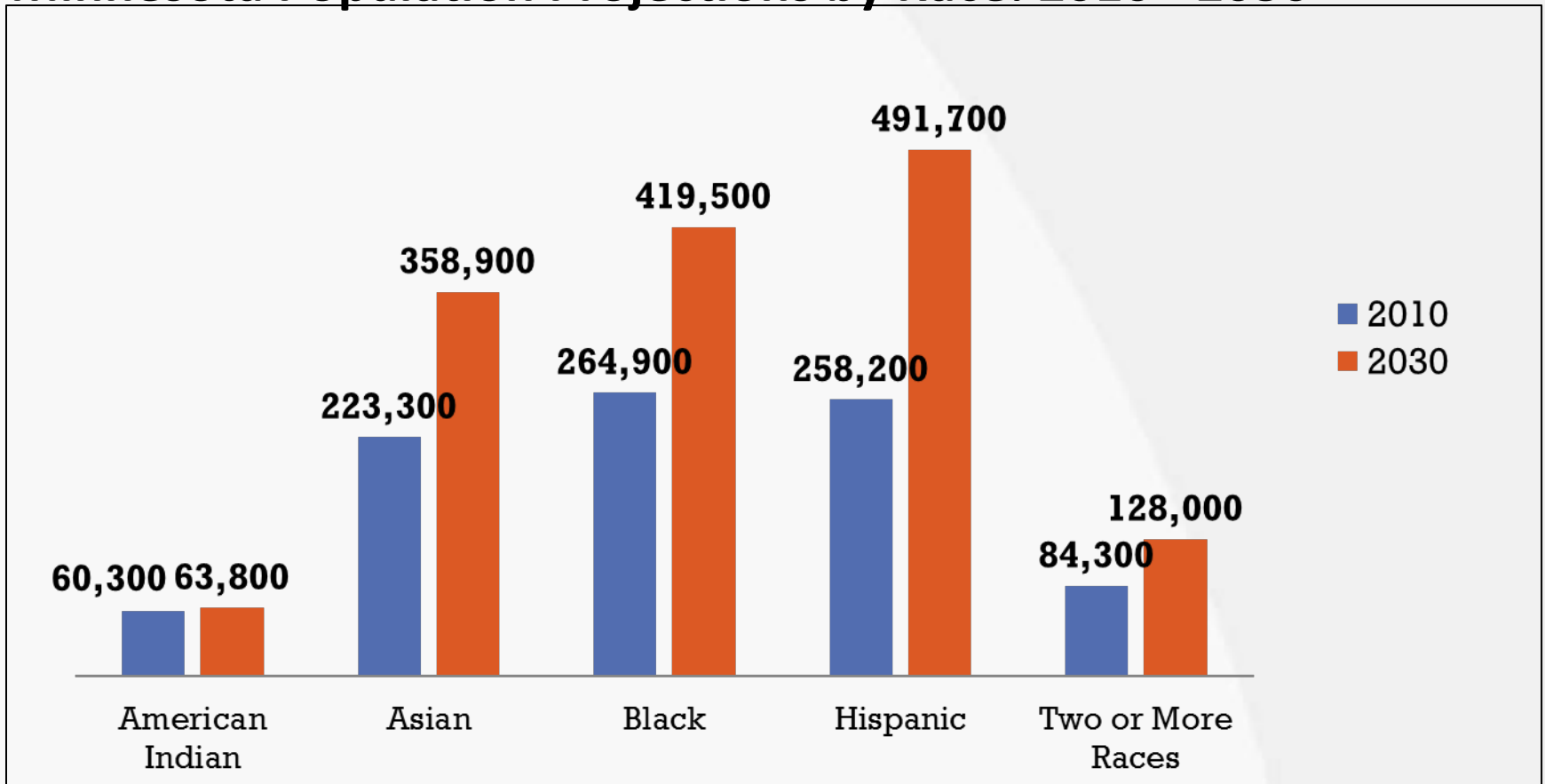
# Our Values

*“A government that serves the people of Minnesota should reflect the rich diversity of Minnesota. We must ensure that all Minnesotans have equitable opportunities to work for their state government, to do business with the state, and to participate fully in the development of policy within our democracy.”*

**- Governor Mark Dayton  
Executive Order 15-02**

# Who Needs to be at the Table?

## Minnesota Population Projections by Race: 2010 - 2030



# Diversity and Inclusion Council Structure

- Governor Dayton
- Commissioners of: - Admin. - DEED - MDH - MDHR - MMB - MDE  
- Met Council - MnDOT

## Council Committees

Employment Practices

Contracting Practices

Civic Engagement Practices



## Committee Membership

Private Sector

Agency  
Leadership

Governmental  
Entities

Nonprofits

# Diversity and Inclusion Council Progress

- Identify Barriers That Communities Face
- “ Make Measurable Change”

**January 1, 2016**

- Committee Milestones

**2016 and Beyond**

- Long Term Outcomes

# Market Impact of State Purchasing: \$3 billion in annual purchasing

## Top spending categories in FY14:

- Roads and Bridges - \$585 million
- Non-IT Professional/Technical Services - \$470 million
- Supplies - \$331 million
- Rent and Utilities - \$202 million
- Equipment - \$123 million
- Computer and Systems Services - \$110 million
- IT Professional/Technical Services - \$109 million
- Building Construction - \$80 million

# Minnesota State Procurement

TOTAL SPEND	INCLUDES	EXCLUDES
\$3.1 Billion	<ul style="list-style-type: none"> <li>All state agencies</li> <li>MNSCU</li> </ul>	<ul style="list-style-type: none"> <li>Metropolitan Governments</li> <li>Sports Facilities Authority</li> <li>University of Minnesota</li> </ul>

SPEND SUBJECT TO TARGETED GROUP PROGRAM (M.S. 16C.16)	INCLUDES	EXCLUDES
\$2.2 Billion	<ul style="list-style-type: none"> <li>All state agencies**</li> </ul>	<ul style="list-style-type: none"> <li>MNSCU (\$379M)</li> <li>DOT Trunk Highway Funds (\$500M - most subject to federal DBE program)</li> <li>University of Minnesota</li> <li>Sports Facilities Authority</li> </ul> <p><i>**Zoo, IRRRB, and Lottery have exemptions from M.S. 16C requirements</i></p>

# Commitment to Progress

## Actions taken:

- Purchasing preference cap increase
- Governor Dayton's 2015 legislative recommendations
  - Investment in targeted small businesses outreach
  - Alignment of federal and state certifications
  - Development of innovative IT solutions
- Initiated expectation setting with state agencies
- Action plan
  - Contracting Practices Committee reports action steps to Governor Dayton



# Goal

Wednesday, July 01, 2015



Governor Dayton's Diversity and Inclusion Council

July 1, 2015 Report to Governor Mark Dayton

*“The long-term outcome of this committee is to increase the number and dollar value of contract awards to targeted group, economically disadvantaged and veteran-owned small businesses in order to achieve equity in state contracting.”*

- Diversity and Inclusion Council Report  
July 1, 2015

# Diversity and Inclusion Council: Contracting Practices Task Force

- Identified barriers that veteran and targeted group businesses experience when seeking state contracts
- Recommend key metrics for evaluating progress toward equity in state contracting
- Setting goals and expectations for the state to meet to demonstrate real progress toward equity in contracting.

# Action Plan

## **Enterprise Leadership:**

Expectation that diversity and inclusion is a standard procurement component

## **Data Deficit:**

Develop and leverage procurement data

## **Accountability & Transparency:**

Create dashboards demonstrating progress toward equity

## **Key Investments:**

Implement legislation enacted in 2015 Legislative Session

## **Grow Participation:**

Expand diverse businesses registry and effectively market opportunities

## **Sustainability:**

Sustained partnerships with diverse businesses and community groups

# For More Information

## **Dorothy Lovejoy**

Lead, Office of Equity in Procurement

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## **Admin Website**

[Mn.gov/Admin](http://Mn.gov/Admin)

## **Procurement HelpLine**

[mmdhelp.line@state.mn.us](mailto:mmdhelp.line@state.mn.us) or (651) 296-2600