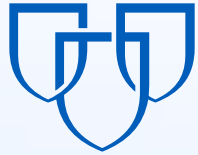


MAYO
CLINIC



Supplier Diversity

Supply Chain
Management

Bruce Mairose, Vice Chair Supply Chain Management
July 2015

Overview

- Why Supplier Diversity is Important
- Advancements
- Strategies
- Planned Activities
- How to do business with Mayo



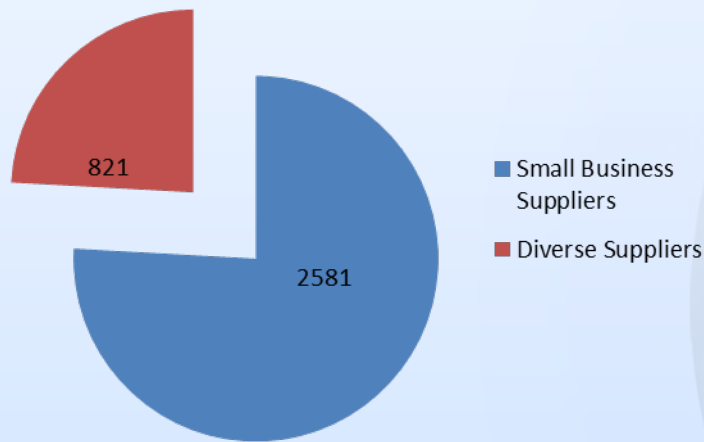
Why Supplier Diversity is important

- Job Growth
- Protect our Brand
- Encourages Innovation
- Important for our Community

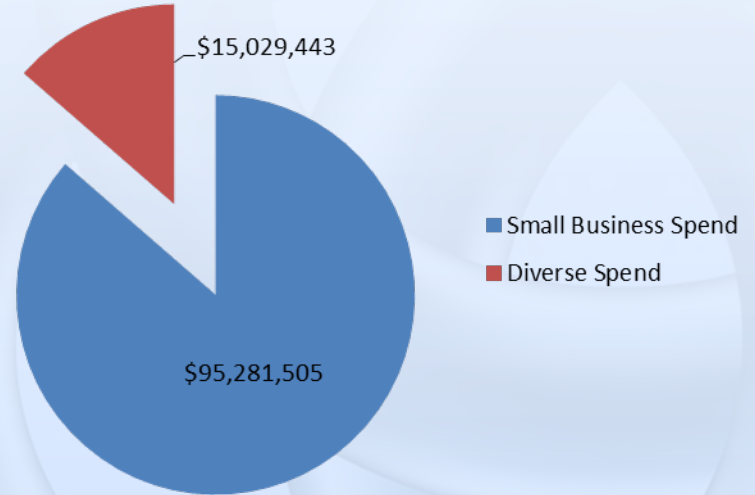


Mayo Clinic Supplier Diversity Program 1Q15

Number of Small Business and Diverse Suppliers



Small Business and Diverse Spend



Advancements

- Diversity department involvement
- Technological abilities
- Collaborating with Supplier Diversity Programs in Other Organizations





Supplier Diversity Strategy

Strategy

Mayo Clinic recognizes that diversity generates innovative thinking and the exchange of ideas that have the potential to produce value-added solutions. This is why we are committed to being a leader in the development of strategic relationships with diverse suppliers. These relationships not only bring value to our business, but also to the communities where we live and work.

Planned Activities

- Vendor registration process
- Encouraging suppliers to certify
- Department Dashboards
- Contracting Changes
 - RFP/RFI requirements
 - Procurement
 - Department awareness
- Leverage our Networks

Network Activities



★ Mayo Clinic

● Mayo Clinic Health System

● Mayo Clinic Care Network
Current - 31

◆ Upper Midwest Consolidated Service Center
Current - 42 members / 142 Hospitals



Puerto Rico

How to do business with Mayo Clinic? New Suppliers

- Register with Global Edge
 - mayoclinic.org/supplier-information
 - Certification
 - Category
 - Product/Service Information
- Information is important in Global Edge
 - Send to supplierdivprog@mayo.edu

How to do business with Mayo Clinic? Existing Supplier

- Register with Global Edge
 - Validates certification for diversity
 - Update information to be sure it is current
- Current suppliers will follow the same process as new



Questions?