Rochester Minnesota Market Summary





#I STATE for DOING BUSINESS





TOP 10 BEST Affordable Places to Live

Livability.com

One of the 10 Easiest Cities to Find a Job



ZipRecruiter

#1 Best City for Women in the Workforce 2016



Nerd Wallet

Destination Medical Center

Rochester is its own special place. It spawned the world-renowned Mayo Clinic, home to those leading the way in health and wellness. It's the place people go to get better. Where developers come to take advantage of dramatic growth. Where entrepreneurs come to find their place and discover the next big thing. And Destination Medical Center puts you in the middle of it all. Discovery Square, Heart of the City, bike trails, parks, restaurants. It's all here and only getting better. Here, you aren't stuck in the hustle and bustle of Boston. You aren't trapped on the freeways of L.A. You're in the middle of everywhere and part of something big.



Community Profile

DEMOGRAPHICS

AGE

7% UNDER 5

25% 6-18

54% 20-64

14% 65 AND OVER

RACE/ETHNICITY

85% WHITE/CAUCASIAN

5% BLACK/AFRICAN AMERICAN

6% ASIAN

4% HISPANIC

OF POPULATION IS FOREIGN BORN

ENGLISH AS A SECOND LANGUAGE

MORE THAN 80 DIFFERENT LANGUAGES ARE SPOKEN IN **ROCHESTER**

NUMBER OF HOUSING UNITS

61,766

Median **MONTHLY OWNER COSTS,** with a mortgage

HOUSEHOLD

HOUSEHOLD INCOME

\$53,657

US MEDIAN HOUSEHOLD INCOME (2014 US Census ACS)

73.9%

HOMEOWNERSHIP RATE



▶\$171,200

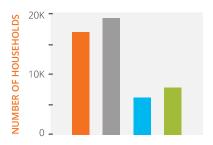
MEDIAN VALUE OF OWNER-OCCUPIED HOUSING UNITS



POPULATION

112,225 ROCHESTER, MN (2015 US Census)

213,873 ROCHESTER METRO AREA (2014 US Census)



HOUSEHOLD INCOME

\$100,00+

\$50,000-\$99,999

\$25,000-\$49,999

\$25,000 AND UNDER

Economic Profile

MAYO CLINIC IMPACT

1.5 MILLION PATIENTS EACH YEAR FROM MORE THAN 140 COUNTRIES



67% MAYO CLINIC

16% CONVENTION/ SPORTS



9% BUSINESS & CORPORATE



5% LEISURE



3% OTHER

2,000-2,700

NEW JOBS IN ROCHESTER FROM CONSTRUCTION ON AVERAGE ANNUALLY



12,346 BUSINESSES



EMPLOYMENT

ESTIMATED ACCESS TO A LABOR POOL THAT EXCEEDS 150,000

36,000 HEALTH **CARE RELATED JOBS**

FASTEST GROWING SECTOR:

12,000 TOURISM JOBS



MEDICAL TECHNOLOGY DEVELOPMENT IS A FOCAL POINT FOR DMC

- > THE NUMBER ONE EMPLOYMENT OPPORTUNITY is health care and its related technology.
- > ROCHESTER'S SECOND LARGEST INDUSTRY is travel, hospitality and tourism.
- > OTHER SIGNIFICANT EMPLOYMENT includes agriculture, which is represented by 1,400 working farms in Olmsted County, education, government, retail and more than 150 manufacturing firms.

2.76 MILLION **ANNUAL VISITORS**

S427 MILLION

2014 GROSS TOURISM SALES IN ROCHESTER



Major Investments to Fuel the Growth

MAYO CLINIC OVER

THE NEXT 20 YEARS

ADDITIONAL PRIVATE **INVESTMENTS**

STATE OF MINNESOTA

Education/Transportation Profile

WORKFORCE

EDUCATIONAL LEVEL



> HIGH SCHOOL **GRADUATE OR HIGHER**, percent of persons age 25+ 2010-2014



40%

➤ BACHELOR'S **DEGREE OR HIGHER** percent of persons age 25+ 2010-2014

OLMSTED COUNTY

57,729

2 & 4 YEAR INSTITUTIONS OF HIGHER LEARNING

LOCATED WITHIN A 90-MILE RADIUS

DISTANCE TO MAJOR CITIES NEARBY

MINNEAPOLIS/ **86** MILES ST PAUL, MN: 210 MILES DES MOINES, IA: **227** MILES DULUTH, MN: **208** MILES MADISON, WI:

COMMUTE TIME 15 MINUTES

AVERAGE COMMUTE TO WORK

▶ 28,000 commute _______



HIGHER EDUCATION

The presence of a medical school associated with Mayo Clinic and the **Mayo Institutes** is a major asset and offers an opportunity to expand programs to attract life sciences students and programs.

- > MAYO MEDICAL SCHOOL 34% of graduates practice medicine in Minnesota
- > UNIVERSITY OF MINNESOTA-**ROCHESTER (UMR)**
- > ROCHESTER COMMUNITY AND TECHNICAL COLLEGE
- > WINONA STATE UNIVERSITY
- > AUGSBURG COLLEGE
- > ST. MARYS UNIVERSITY

OF POPULATION OVER 25 HAS HIGH SCHOOL DIPLOMA

HOLD A BACHELORS DEGREE OR HIGHER

TRANSPORTATION ASSETS



- CONNECTED SKYWAY AND SUBWAY TO DOWNTOWN BUSINESSES AND **ATTRACTIONS**
- SHUTTLE SERVICES TO ROCHESTER AND MINNEAPOLIS AIRPORT
- CITY BUS LINE
- ROCHESTER INTERNATIONAL AIRPORT