2023 Private Investment Report

To Minnesota Department of Employment and Economic Development (DEED)

March 2024



TODAY

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DMC ANNUAL STATE AID FORMULA



Certified Private Investment x 2.75% = State funding

for public infrastructure in the DMC district in Rochester, MN



State funding provides many community benefits:













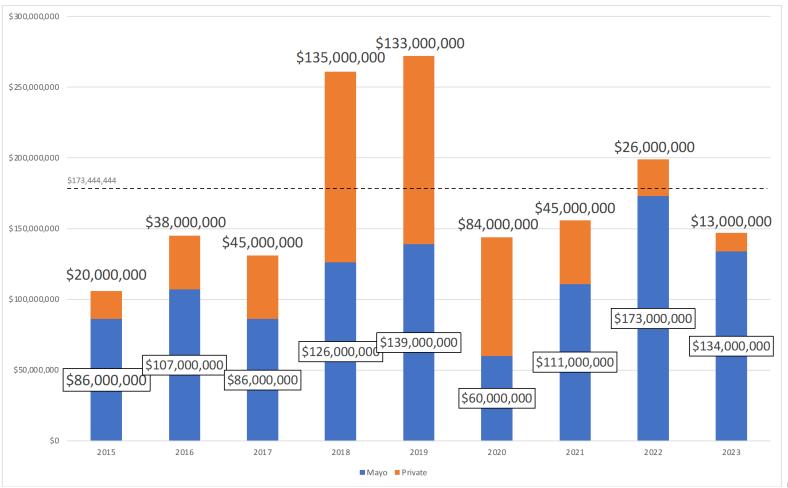


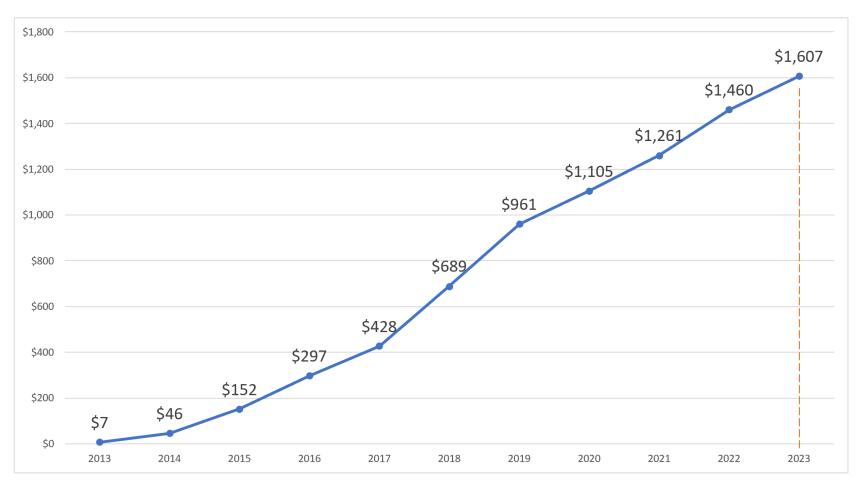
2023 Total Qualifying Investments

✓ Mayo Clinic Investment \$133.6M

✓ Non-Mayo Clinic Private Investment \$12.5M









Mayo Clinic 2023 Investments

Highlights

- ✓ \$133.6M invested in Rochester in 2023
- √ \$1.07 B invested since the approval of DMC legislation
- ✓ Variety of investments across Mayo Clinic's campus

MAYO CLINIC Practice Investments



MAYO CLINIC Research Investments

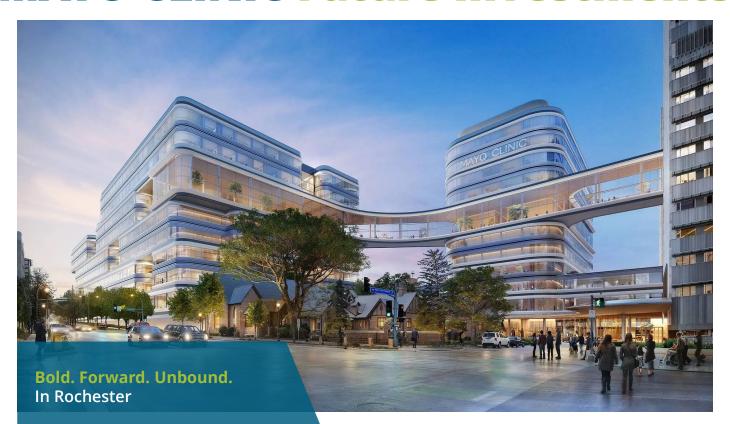


MAYO CLINIC Education Investments

MB Nurse Simulation?



MAYO CLINIC Future Investments



MAYO CLINIC Investments

Community Impacts

- ✓ New visitors with unique needs
- ✓ Highly technical workforce
- ✓ Talent recruitment





Non-Mayo Clinic 2023 Investments

Highlights

√ \$12.5M invested in DMC District in 2023

√ \$539M invested since the approval of DMC Development Plan in 2015

NON-MAYO PRIVATE Investments

Activation Animation Reuse

✓ Restaurants

Marrow, Our Paladar, Red Cow, Latitude 44, Bubble Tea

✓ Retail

New Spin Bicycle Shop

✓ Innovation

Build-out of 1 + 2 Discovery Square, Bio-Business Building

- ✓ Hotel Improvements
- ✓ Student Housing



2023 Report to DEED Summary

Strategic DMC investments leads to continued local investment

- ✓ Cumulative overall investment of nearly 1.6 billion
- ✓ Mayo Clinic has invested \$1.01B investment since approval of DMC legislation
- Continue to meet formula requirements to receive maximum annual state aid



Discussion + Authorization of Report to DEED

